

# **Company presentation**

# econ industries - your worldwide solution partner for recovering resources from industrial waste



#### econ industries

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Zero industrial waste ...!



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### Systems for the treatment of industrial hazardous wastes

econ industries offers solutions for the treatment of industrial hazardous wastes and contaminated soil. econ's aim is to avoid the elimination of waste through incineration and landfilling but to achieve a resource-conserving material recycling instead. In our plants we primarily use VacuDry® technology, in which the harmful substances are separated under heat and vacuum in a fully encapsulated system. Particularly when it comes to energy efficiency and low carbon emissions, this method is far superior to other thermal desorption techniques and is accepted as state of the art by approval authorities world-wide.

Tailor-made research, development, consulting, engineering, delivery and commissioning are our core competencies. We can call upon over 20 years of experience in industrial and recycling plant construction, and we have put together a powerful team of highly qualified engineers, that make a great contribution to the constant advancement of our technology. An ever increasing focus on health and environmental awareness in industrialized and emerging countries ensures that there is a growing demand for solutions regarding special wastes and contaminated soils, and it is this focus which quarantees the long-term business success of econ industries.







Since 2010 econ industries has been located in Starnberg, on the outskirts of Munich, where administration, development and project management exist under one roof. For our employees, business partners and our mainly foreign customers, this is a very attractive and easily accessible location which also offers numerous cultural and recreational outlets. As an owner-managed independent company we guarantee individual support for each customer. Our plants are "made in Germany" although they can - on the basis of our engineering - also be produced abroad if the customer requests so. We are fully aware of the fact that economically successful customers are the precondition for our own success!

## **Facts and figures**

- 90% of our customers are disposal services and operating companies in the oil, gas, chemical and metal industry.
- 80% of our customers are abroad, currently mainly in Europe and the Middle East/Gulf Region.
- 50% of our scope of work is supply of services such as research, development, consulting and engineering.
- In about 30 countries we are supported by a qualified network of distribution partners and engineering companies.
- Future target markets are Russia and the other CIS states, Africa, Southeast Asia and South America.